

**MINUTES OF PRE BID MEETING FOR TENDER FOR
HIRING OF SECURITY GUARDS FOR BHOPAL ZONE**

Ref: GeM Bid No GEM/2025/B/6119588 dated 08 Apr 2025

1. A pre-bid meeting was held as per schedule mentioned in the Bid Document at Conference Hall, 16th Floor Chandermukhi Building, Central Bank of India, Nariman Point, Mumbai at **1500 H on 16 Apr 2025**. Following officials from the Bank and the representatives of the firms attended the meeting:-

S No.	Name	Firm/Organization
a.	Col AK Jha (Retd), AGM-CSO	Central Bank of India
b.	Lt Cdr Vibhav Trivedi (Retd), Manager Security	Central Bank of India
c.	Mr. Amit Puraniya, Manager Security	Central Bank of India
d.	Mr. Pankaj Kumar, Asst Manager Security	Central Bank of India
e.	Mr. C Rajesh	M/s Expert Industrial Security Pvt Ltd
f.	Mr. Sadiq Hussain	M/s Vikram Security Pvt Ltd
g.	Mr. Prashant Shirke	M/s SLV Security Services Pvt Ltd
h.	Mr. Yogesh Y Yelamka	M/s CISC Ltd
i.	Mr. Chandra Bhusan Shahi	M/s Principle Security and allied Services Pvt Ltd
j.	Ms. Rashmi Mankame	M/s Mpower Security Pvt. Ltd
k.	Ms. Shraddha Gosavi	M/s Boparis Martial Security Pvt Ltd
l.	Mr. Lalit Singh Dhapola	M/s Bombay Integrated Security (India) Ltd

2. The queries of the vendors were discussed one by one and the decisions arrived at are enumerated as under in two categories:

a. Queries where **NO CHANGE** is proposed in the Bid Document are as under:

Ref Page and Sl. No	Existing Clause	Vendor proposing	Proposal/Query
Page 3. Bid Document	7. Reverse Auction would be conducted amongst all the technically qualified bidders except the Highest quoting bidder. The technically qualified Highest Quoting bidder will not be allowed to participate in RA. However, H-1 will also be allowed to participate in RA in following cases: i. If number of technically qualified bidders are only 2 or 3. ii. If Buyer has chosen to split the bid amongst	M/s Bombay Integrated Security (India) Ltd	Please clarify about reverse auction, as all the bidders will be quoting 3.85 service charges.



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	N sellers, and H1 bid is coming within N. iii. In case Primary product of only one OEM is left in contention for participation in RA on elimination of H-1. iv. If L-1 is non-MSE and H-1 is eligible MSE and H-1 price is coming within price band of 15% of Non-MSE L-1 v. If L-1 is non-MII and H-1 is eligible MII and H-1 price is coming within price band of 20% of Non-MII L-1		
Page 2 Bid Document	(a). EMD EXEMPTION: The bidder seeking EMD exemption, must submit the valid supporting document for the relevant category as per GeM General terms and Conditions(GTC) with the bid. Under MSE category, only manufacturers for goods and Service Providers for Services are eligible for exemption from EMD. Traders are excluded from the purview of this	M/s Bombay Integrated Security (India) Ltd	Our company turnover is over Rs.500 Crore, and as per GeM General terms and Conditions(GTC), on the basis of the same we claim exemption from submitting EMD.
Page 1 ATC SI No. 1(d)	Due weightage will be given to Private Security Agency (PSA) registered with DGR	M/s Bombay Integrated Security (India) Ltd	Kindly clarification be provided regarding the weightage type provided to Private Security Agency (PSA) registered with DGR.
Page 2 ATC SI No. 2 (i)	vi. Proof of Registration of local office in Bhopal vii. Address proof of local office in Bhopal	M/s Bombay Integrated Security (India) Ltd	For both the points shop and establishment copy will be considered, pls clarify.
Page 2 ATC SI No. 2 (i)	xiii. Proof of number of employees in MP State	M/s Bombay Integrated Security (India) Ltd	Pls clarify whether performance certificate or agreement will be considered.
Page 5 ATC SI No. 9 (a)	INSURANCE:- The PSA shall also obtain a comprehensive Insurance policy to cover all losses, cost, expenses or claims which the bank may be exposed to due to deficiency in service.	M/s Bombay Integrated Security (India) Ltd	We already possess fidelity insurance of Rs.1.crore.
Page 23 ATC Annex IV SI No. 3	3 DGR empanelled- value	M/s Bombay Integrated Security (India) Ltd	Pls clarify the values of marks given to Private Security Agency (PSA) registered with DGR.



Ref Page and Sl. No	Existing Clause	Vendor proposing	Proposal/Query
Page 23 ATC Annex IV SI No. 4	4. Number of security guards on Company Payroll including supervisor	M/s Bombay Integrated Security (India) Ltd	PF challan copy will be considered towards documentary evidence wherein subscribers are mentioned.
Page 2 Bid Document	Estimate bid value and GeM bid Value	M/s Bombay Integrated Security (India) Ltd	Mismatch in rates.
Scope of work	10 unarmed and 37 armed guards.	M/s Bombay Integrated Security (India) Ltd	10 unarmed guards will be considered in B zone & 37 armed guards will be considered in C zone as per Central notification.
Page 2 ATC SI No. 2 (e)	The PSA should have Minimum Annual Turnover of ₹ 19 Crore per annum, during each of the last three years i.e. Financial Years 2021-22, 2022-23 & 2023-24, PSA should be in profit. For MSEs this figure should be read as minimum ₹ 14 Crore. Enclose copy of Chartered Accountant's Certificate with quantum of turnover during each year.	M/s Expert Industrial Security Pvt Ltd	Is any other relaxation being given to the MSEs.

b. Suggestions which have been accepted and necessitate issue of a 'Corrigendum' to the Bid Document are as under (amendments in **BOLD**):

Ref	Existing Clause	Vendor proposing	Proposal/Query	Proposed Clause
Page 5 Bid Document	Number of working days in a month: 8	M/s Bombay Integrated Security (India) Ltd.	Correction in the Bid. After quoting service charge when we proceed, the number of working days in a month is mentioned as 8.	Ref Clause 29(b) of ATC.

3. There being no further queries, the meeting was adjourned.

(Kousik K Kala)

DCM – Business Support Department